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Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital, occupancy rate, construction, development risks, capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses (including employee wages, benefits and training costs), property expenses, governmental, public policy changes and the continued availability of financing. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

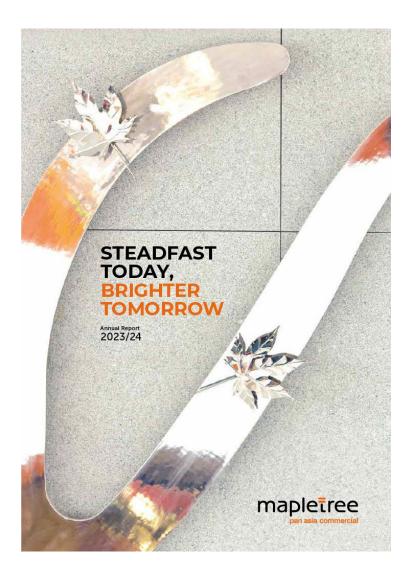
Nothing in this presentation should be construed as financial, investment, business, legal or tax advice and you should consult your own independent professional advisors. Neither the Manager nor any of its affiliates, advisers or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising, whether directly or indirectly, from any use, reliance or distribution of this presentation or its contents or otherwise arising in connection with this presentation. This presentation shall be read in conjunction with MPACT's financial results for the Fourth Quarter and Financial Year ended 31 March 2024 in the SGXNET announcement dated 24 April 2024, as well as the full text of the Circular to MPACT Unitholders dated 28 June 2024 in relation to the Proposed Unit Buy-Back Supplement to the Trust Deed and the Proposed Adoption of the Unit Buy-Back Mandate (the "Circular").

The directors of the Manager (including those who may have delegated detailed supervision of this presentation) have taken all reasonable care to ensure that the facts stated and opinions expressed in this presentation which relate to MPACT and/or the Manager are fair and accurate and that there are no other material facts not contained in this presentation the omission of which would make any statement in this presentation misleading. The directors of the Manager jointly and severally accept responsibility accordingly.

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Annual Report and Notice of AGM





mapletree

[Constituted in the Republic of Singapore pursuant to a Trust Deed dated 25 August 2005 (as anomalad))

NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HERBY GIVEN that the 19" Annual General Herbing ("AGAN") of the helders of units of Replatine For Asia Commercial Front ("METACT", and the helders of units of METACT, "Unithed-lear") will be held or 2.00 p.m. on Mandra; 27 July 2004 of 20 Food Protein Groups Bood, Negleton Institute ("July Institute"), Engagere 1774.99 to transact the following bestimmer: (A) AS ORDINARY BUSINESS

To receive and adopt the Report of DES Treated Limited, as involve of MPACT (the "Treated"), the Statement by MPACT Management Lid., as inconoger of MPACT (the "Managem"), and the Audited Financial Statements of MPACT for the Statement and Audited Financial Statements of MPACT for the Statement and Audited Financial Statements of MPACT for the Statement Description. To re-appoint Prices extends to section of Market in the Auditor of MARET to help affect will be conducted in the next AGM of MARET, and to extend to the Hanager to the their resourceton. (Ordinary Resolution 2)

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(b) issue Units in personner of any instruments made or ground by the Manager while this Resolution was in force (notwithstanding that the authority contented by this Resolution may been exceed to be in force of the little such Units one issued).

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WYORDER OF THE BOARD
MPACT Management Ltd.
((company Registration No. 2007/08826C)
As Manager at Maplettee Pan Asia Commercial Trust

Was Kweng Weng Joint Company Socretory

28 June 2024

The AGM will be half physically at 20 Pair Perions Road, Mayletnee Business City, Town Holl — Auditorium, Singapore 117409. Any reference to a time of day is mode by reference to Singapore tim There will be no earlies to participate withholds.

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Persons who had Units through regional intermediaties, and who wish to participate in the AGM should contact the rejevent intermediary through which they had such Units as soon as possible in entert make the necessary arrangements for them to participate in the AGM.

question regioning their apparaments on proton; or

(ii) may report the Chairman of the AGMs or proxy to wise or their behalf of the AGMs, in which case they should approach their respective CFF Agent Basics or SBS Operators to subestificies were by 2.30 p.m.

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AGM Resolutions



ORDINARY BUSINESS

Resolution 1

To receive and adopt the Trustee's Report, the Manager's Statement, the Audited Financial Statements of MPACT for the financial year ended 31 March 2024 and the Auditor's Report thereon (Ordinary Resolution)

Resolution 2

To re-appoint PricewaterhouseCoopers LLP as the Auditor of MPACT and to authorise the Manager to fix the Auditor's remuneration (Ordinary Resolution)

SPECIAL BUSINESS

Resolution 3

To authorise the Manager to issue Units and to make or grant instruments convertible into Units (Ordinary Resolution)

Resolution 4

To approve the Unit Buy-Back Supplement (Extraordinary Resolution)

Resolution 5

To approve the adoption of the Unit Buy-Back Mandate (Ordinary Resolution)





Highlights of the Year



Resilient Results Anchored by Singapore Portfolio

Gross Revenue

▲ 16.0% yoy to s\$958.1 million¹ ▲ 15.2% yoy to s\$727.9 million¹

Amount available for distribution to Unitholders

▲ 5.2% yoy to \$\$468.6 million

- Higher Singapore Income more than covered higher utility expenses
- Merger gains moderated by stronger SGD
- DPU tempered by higher interest rates, amounting to 8.91 Singapore cents

Singapore, the Cornerstone of **MPACT**

- Improved portfolio committed occupancy with positive full-year rental reversion
- Stable portfolio valuation buoved by Singapore properties uplift, overseas valuations impacted by stronger SGD



VivoCity: Achieving Continued Excellence

- 100% committed occupancy with 14.0% rental reversion
- Full-year tenant sales hit new high at nearly \$\$1.1 billion
- Completed Level 1 AEI and F&B cluster rejuvenation
- Ongoing initiatives to refresh offerings and enhance shoppers' experience

Festival Walk: Adapting Swiftly to Market Shifts

- Stable yoy shopper traffic and tenant sales
- Ongoing progress towards rental stability
- Actively reshaping tenant mix and intensifying marketing efforts, focusing on local preferences

Highlights of the Year (cont'd)



Safeguarding Our Financial Foundations

- Issued S\$200 million 10-year fixed rate senior green notes to boost long-term stability
- Optimised HKD-CNH swapping for enhanced risk and interest rate benefits



Advancing Towards a Sustainable Future



- Attained Five-Star rating in 2023 GRESB Real Estate Assessment
- Maintained "A" rating for GRESB Public Disclosure
 - Expanded solar capacity by over 50% to 3,729 kWp with new installations at MBC and VivoCity
 - Obtained LEED® certifications for Gateway Plaza, Sandhill Plaza and The Pinnacle Gangnam
 - Achieved 100% green-certified portfolio

Brighter Tomorrow – Positioning MPACT for the Future

- Announced divestment of Mapletree Anson, a non-core Singapore office asset¹
- Strengthening our capital structure and refining our portfolio mix
- Continued proactive asset management efforts
- Singapore remains a major component of the portfolio; central to MPACT's longterm objectives



^{1.} Announced on 30 May 2024, after the close of FY23/24. The divestment is expected to be completed in July 2024.



FY23/24 vs FY22/23: Higher Income Dampened by Increased Utility and Finance Costs



Higher income from Singapore properties due to better performance; merger gains moderated by stronger SGD against foreign currencies

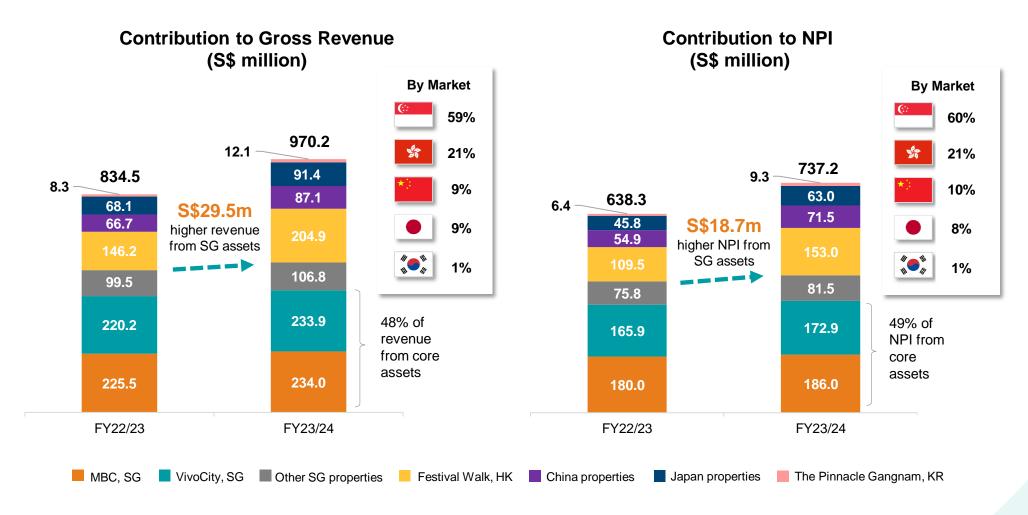
S\$'000 unless otherwise stated	FY23/24	FY22/23	Variance	
Gross Revenue ¹	958,088	826,185	▲ 16.0%	riigher gross revenue mainly due to.
Property Operating Expenses ¹	(230,159)	(194,243)	▲ 18.5%	 Full-year contribution from merger assets, offset by a stronger SGD against all foreign currencies; and Higher contribution from the Singapore properties due to improved performance.
- Utility Expenses	(38,237)	(25,233)	▲ 51.5%	Offset by higher property operating expenses mainly due to: • Full-year costs from the merger assets;
Net Property Income ¹	727,929	631,942	▲ 15.2%	 Increase in utility costs due to full-year impact of higher contracted rates; but Partially mitigated by one-off refund of prior year's property tax.
Net Finance Costs ¹	(225,482)	(162,159)	39.0%	ringiner amount available for distribution to criticiolacis intea by ringiner in i,
Amount Available for Distribution to Unitholders	468,569	445,598	▲ 5.2%	 but impacted by: Full-year interest expenses from the merger assets and acquisition debt; and Elevated interest rates on the existing SGD and HKD borrowings.
Distribution per Unit (Singapore cents)	8.91	9.61	▼ 7.3%	 DPU analysis: Overall, DPU was weighed down by: Full-year impact of higher utility costs; Higher interest rates; and Forex impact from a stronger SGD against all foreign currencies. Enlarged weighted number of units in FY23/24 as compared to FY22/23.

^{1.} Gross revenue, property operating expenses, NPI and net finance costs do not include contribution from The Pinnacle Gangnam. MPACT will share profit after tax of The Pinnacle Gangnam based on its 50% effective interest.

FY23/24 vs FY22/23: Yoy Growth in Contribution to Gross Revenue and NPI Driven by Merger and Singapore's Robust Performance



Singapore delivered NPI uplift of S\$18.7 million after fully covering higher utility expenses First full-year contribution by merger assets partially offset by stronger SGD



Notes:

- Where "Hong Kong" or "HK" is mentioned, it refers to the Hong Kong Special Administrative Region.
- · All information contained in this presentation is as at 31 March 2024 unless otherwise stated.
- Due to rounding differences, figures throughout this presentation may not add up to the totals shown, and percentages may not total 100%.

Stability in Total Portfolio Valuation



Driven by Singapore's uplift, led by VivoCity which has continued to perform well

	Valuation (S\$)							
	S\$	mil	Vari	ance	31 March 2024			
	31 March 2024 ^{1,2}	31 March 2023 ³	S\$ mil	%	Per Sq Ft Lettable Area (S\$)	Cap Rate (%) ⁴		
VivoCity	3,358.0	3,232.0	126.0	3.9	3,145	4.50		
MBC I	2,287.0	2,250.0	37.0	1.6	1,342	Office: 3.75 Business Park: 4.85		
MBC II	1,568.0	1,552.0	16.0	1.0	1,324	Retail: 4.75 Business Park: 4.80		
mTower	790.0	753.0	37.0	4.9	1,505	Office: 4.00 Retail: 4.75		
Mapletree Anson ⁵	765.0	752.0	13.0	1.7	2,322	3.35		
BOAHF	350.0	340.0	10.0	2.9	1,621	3.75		
Singapore Properties	9,118.0	8,879.0	239.0	2.7				

^{1.} In compliance with the Code of Collective Investment Schemes issued by the Monetary Authority of Singapore, which states that a valuer should not value the same property for more than two consecutive financial years, new valuers have been appointed for the independent valuations of all properties as at 31 March 2024.

^{2.} The valuation for VivoCity was undertaken by Savills Valuation and Professional Services (S) Pte Ltd, while valuations for MBC I and II, mTower, Mapletree Anson and BOAHF were undertaken by CBRE Pte. Ltd..

^{3.} The valuation for VivoCity was undertaken by CBRE Pte. Ltd., while the valuations for MBC I and II, mTower, Mapletree Anson and BOAHF were undertaken by Jones Lang LaSalle Property Consultants Pte Ltd.

^{4.} Capitalisation rates are reported on a net basis.

^{5.} On 30 May 2024, MPACTM announced the divestment of Mapletree Anson, a non-core office asset in Singapore. The divestment is expected to be completed in July 2024.

Overseas Assets Valuation Decline Mostly due to Stronger SGD



Operational valuation impact represents a small portion of the overall variance for overseas assets Mainly due to revised market expectations for China and adjustments for SII Makuhari Building¹

		ation rency mil)	Variar	nce		ation mil)		Var	iance		As at 31 N	larch 2024
	31 March 2024 ^{2,3}	³ 31 March 2023 ⁴	Local currency mil	%	31 March 2024 ⁵	31 March 2023 ⁶	Total Variance (S\$ mil)	%	Valuation Impact (S\$ mil)	Foreign Exchange Impact (S\$ mil)	Valuation per sq ft Lettable Area (Local currency/S\$)	Capitalisation Rate (%)
Festival Walk	HK\$25,080	HK\$25,060	HK\$20.0	0.1	4,270.6	4,299.0	(28.4)	(0.7)	3.4	(31.8)	HK\$31,259 / S\$5,323	4.20 (Gross)
Gateway Plaza	RMB6,157	RMB6,236	(RMB79)	(1.3)	1,140.5	1,220.6	(80.1)	(6.6)	(14.6)	(65.5)	RMB5,373 / S\$995	4.50 (Net) ⁸
Sandhill Plaza	RMB2,350	RMB2,420	(RMB70)	(2.9)	435.3	473.7	(38.4)	(8.1)	(13.0)	(25.4)	RMB3,443 / S\$638	4.75 (Net) ⁸
Japan Properties	JPY142,470	JPY144,300	(JPY1,830)	(1.3)	1,284.4	1,449.1	(164.7)	(11.4)	(16.5)	(148.2)	JPY46,862 / S\$422	3.40 - 4.30 (Net)
The Pinnacle Gangnam	KRW247,800 ⁷	KRW247,450 ⁷	KRW350	0.1	250.6 ⁷	254.3 ⁷	(3.6)	(1.4)	0.4	(4.0)	KRW1,035,822 / S\$1,048 ⁹	4.30 (Net)
Overseas Pro	perties				7,381.5	7,696.7	(315.2)	(4.1)	(40.3)	(274.9)	_	uplift from apore
Singapore Pro	operties			9,118.0 8,879.0 239.0 2.7 239.0 - more than operational v		n offsets Il valuation						
Total					16,499.5	16,575.7	(76.2)	(0.5)	198.7	(274.9)	•	overseas sets

- 1. SII Makuhari Building is undergoing conversion into a multi-tenanted building for leasing when Seiko Instruments Inc.'s lease expires on 30 June 2024.
- 2. In compliance with the Code of Collective Investment Schemes issued by the Monetary Authority of Singapore, which states that a valuer should not value the same property for more than two consecutive financial years, new valuers have been appointed for the independent valuations of all properties as at 31 March 2024.
- 3. The valuation for Festival Walk was undertaken by CBRE Limited, while the valuations for Gateway Plaza and Sandhill Plaza were undertaken by CBRE (Shanghai) Management Limited. The valuations for the Japan Properties were undertaken by Savills Japan Valuation G.K. and the valuation for The Pinnacle Gangnam was undertaken by Savills Korea Co., Ltd..
- 4. The valuations for Festival Walk, Gateway Plaza and Sandhill Plaza were undertaken by Knight Frank Petty Limited, the valuations for the Japan Properties were undertaken by Colliers International Japan KK, and the valuation for The Pinnacle Gangnam was undertaken by Colliers International (Hong Kong) Limited.
- 5. Based on 31 March 2024 exchange rates \$\$1 = HK\$5.8727, \$\$1 = RMB5.3984, \$\$1 = JPY110.9238 and \$1 = KRW988.7285.
- 6. Based on 31 March 2023 exchange rates \$\$1 = HK\$5.8292, \$\$1 = RMB5.1088, \$\$1 = JPY99.5808 and \$\$1 = KRW973.2360.
- 7. Based on MPACT's 50% effective interest in The Pinnacle Gangnam.
- 8. Capitalisation rates were reported on a gross basis in the last financial year.
- 9. Based on 100% of The Pinnacle Gangnam's valuation and lettable area. On a net lettable area basis, valuation is KRW1,867,807 / S\$1,889 per square foot.

Stable Balance Sheet



Value of investment properties dampened by stronger SGD against all currencies NAV per Unit would have been S\$1.77 excluding this forex impact

S\$'000 unless otherwise stated	As at 31 March 2024	As at 31 March 2023
Investment Properties	16,248,855	16,321,443
Investment in Joint Venture ¹	118,590	119,943
Other Assets	294,846	387,434
Total Assets	16,662,291	16,828,820
Net Borrowings	6,650,343	6,783,558
Other Liabilities	540,746	562,882
Net Assets	9,471,202	9,482,380
Represented by:		
Unitholders' Funds	9,209,163	9,220,257
 Perpetual Securities Holders and Non-controlling Interest 	262,039	262,123
Units in Issue ('000)	5,252,985	5,239,332
Net Asset Value per Unit (S\$)	1.75	1.76

^{1.} Relates to MPACT's 50% effective interest in The Pinnacle Gangnam.

Sustained Financial Resilience



Balancing stability and flexibility while keeping costs at reasonable levels

	As at 31 March 2024	As at 31 March 2023
Gross Debt Outstanding ¹	S\$6,803.0 mil	S\$6,940.8 mil
Aggregate Leverage Ratio ²	40.5%	40.9%
Adjusted Interest Coverage Ratio (12-month trailing basis) ³	2.9 times	3.5 times
% of Fixed Rate Debt	77.1%	75.5%
Weighted Average All-In Cost of Debt (p.a.) ⁴	3.35%	2.68%
Average Term to Maturity of Debt	3.0 years	3.0 years
MPACT Corporate Rating (by Moody's)	Baa1 (negative)	Baa1 (stable)

^{1.} Includes share attributable to non-controlling interests and MPACT's proportionate share of joint venture's gross debt.

^{2.} Based on the total gross debt and deposited property value which exclude the share attributable to non-controlling interests but includes MPACT's proportionate share of joint venture's gross debt and deposited property value. Correspondingly, the total gross debt and perpetual securities to net asset value ratio as at 31 March 2024 was 76.5%.

^{3.} Adjusted to include the effects of perpetual securities. Excluding the effects of perpetual securities, the interest coverage ratio (on a 12-month trailing basis) as at 31 March 2024 was 3.0 times.

^{4.} Including amortised transaction costs.

Boosting Capital Efficiency and Stability Through Debt Mix Optimisation and Liquidity Measures (as at 31 March 2024)

FY24/25

15%



Executed targeted swapping of HKD loans into CNH to capitalise on risk and interest rate benefits \$\$200 million 10-year fixed rate senior green notes issued in March 2024 to boost long-term stability

<u>Healthy capital structure & liquidity</u>

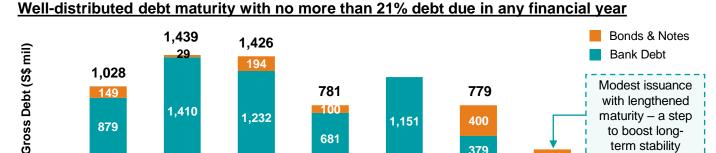
Total Gross Debt

S\$6.8 bil

Available Liquidity

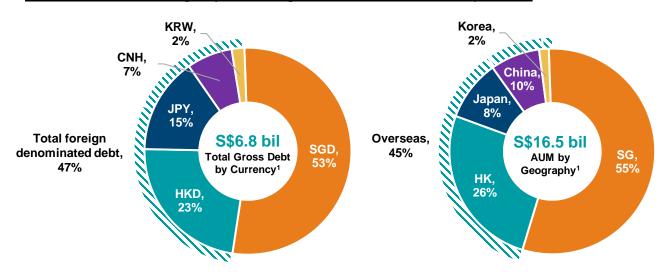
~S\$1.5 bil

of cash and undrawn committed facilities



FY25/26 FY26/27 FY27/28 FY28/29 FY29/30 FY33/34
21% 21% 12% 17% 11% 3%

Maintains natural hedge by matching debt mix with AUM composition



% of

Total Debt

Proactive measures taken in FY23/24 to better synchronise debt mix with AUM composition

- Lowered HKD proportion from 30% to 23%, and boosted CNH proportion from 0.3% to 7% of total debt
- Closer alignment of debt mix to AUM composition

^{1.} Include MPACT's 50% effective interest in The Pinnacle Gangnam's investment property and gross debt.

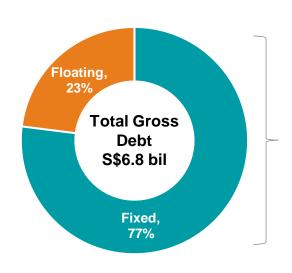
Enhancing Certainty Through Prudent Hedging Measures



(as at 31 March 2024)

Fixed rate debts kept above 70% to shield against interest rate uncertainties ~93% of expected distributable income derived from or hedged into SGD to safeguard income stability

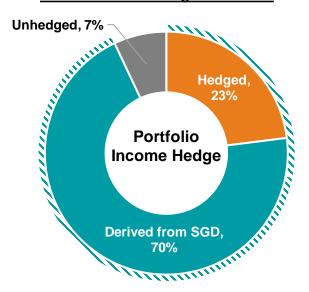
~77% of total debt hedged or fixed



As a result, every 50 bps change in benchmark rates estimated to impact DPU by 0.13 cents p.a.

Fixed	77%
Floating	23%
• SGD	9%
HKD	3%
JPY	11%
CNH and KRW	<1%

<u>~93% of Expected Distributable Income¹</u> Derived from or Hedged into SGD



Distributable Income	Hedge Ratio
• SGD	70%
Hedged (HKD, CNH, JPY and KRW)	23%1
Unhedged	7%

^{1.} Based on rolling four quarters of distributable income.







Unit price disproportionately affected by higher interest rates and market's risk aversion to certain geographies in FY23/24

	Change in price		
	Since IPO	In FY23/24	
MPACT	45.5%	-28.9%	
STI	1.3%	-1.1%	
FTSE ST REIT	-0.7%	-10.2%	
Hang Seng REIT Index (HK)	-43.5%	-41.4%	

Relative Price Performance from Listing Date of 27 April 2011 to 31 March 2024









Higher yoy committed occupancy achieved across most markets Continued emphasis on sustaining healthy occupancy and stable rental income

	As at 31 March 2024 (%)	As at 31 March 2023 (%)
MBC, SG	96.0	95.4
VivoCity, SG	100.0	99.1
Other SG properties	98.3	95.9
Festival Walk, HK	99.7	99.6
China properties	87.5	86.5
Japan properties	97.9 ¹	97.5
The Pinnacle Gangnam, KR	99.1	99.3
MPACT Portfolio	96.1	95.4

^{1.} Following the lease expiration of NTT Urban Development at mBAY POINT Makuhari on 31 March 2024, the committed occupancy for Japan properties is 93.8%.

Positive Full-Year Rental Reversion and Improved Committed Occupancy Against Last Year Demonstrate Operational Resilience



Singapore market achieved robust rental reversions Festival Walk continues to move towards rental stabilisation

	Number of Leases Committed	Retention Rate by Lettable Area (sq ft) (%)	Rental Reversion¹ (%)
MBC, SG	17	81.7	6.7
VivoCity, SG	83	82.2	14.0
Other SG properties	38	79.8	7.1
Festival Walk, HK	89	63.2	-8.7
China properties	35	72.4	-2.7
Japan properties	35	71.7	-1.9
The Pinnacle Gangnam, KR	6	17.7	39.0
MPACT Portfolio	303	72.5	2.9

^{1.} On committed basis for all leases with expiry dates in FY23/24. Rental reversion is calculated based on the change in the average effective fixed rental rates of the new leases compared to the average effective fixed rents of the expiring leases. It takes into account rent-free periods and step-up rental rates over the lease term (if any) and excludes short-term leases that are less than or equal to 12 months where rental rates are not reflective of prevailing market rents that are on normal lease tenure basis.

Well-Staggered Lease Expiry Profile (as at 31 March 2024)

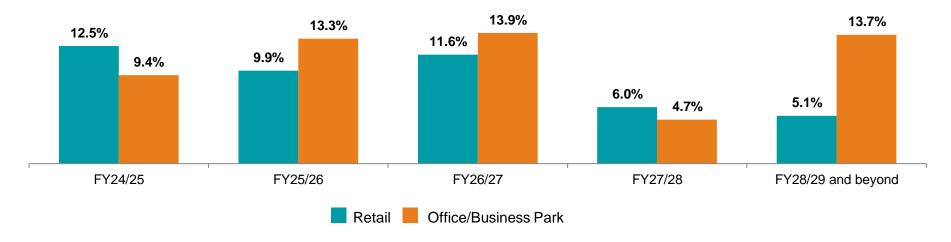


Balanced lease expiry profile enhances portfolio resilience

Weighted Average Lease Expiry ("WALE") by Gross Monthly Income ("GRI")

Portfolio Retail 2.4 years 2.1 years	Office/Business Park 2.7 years
--------------------------------------	--------------------------------

Lease Expiry Profile by Percentage of Monthly GRI



Note: The portfolio lease expiry profile and WALE are based on the expiry dates of committed leases.

^{1.} Based on committed leases renewed or re-let as at 31 March 2024, including leases commencing after 31 March 2024. Based on the date of commencement of leases, portfolio WALE was 2.1 years.





(22

MBC - One of MPACT's Two Core Assets Driving Stability



Gross Revenue

S\$234.0 mil

▲ 3.8% yoy

Committed Occupancy

96.0%

▲ 0.6pp yoy

NPI

S\$186.0 mil

▲ **3.3%** yoy

Rental Reversion

+6.7%

Comparable Market Occupancy¹

Islandwide Business Park

78.0%

- ✓ Steady performance in FY23/24 with 3.8% yoy growth in gross revenue and 3.3% growth NPI
- ✓ Improved yoy committed occupancy and 6.7% rental uplift despite evolving workspace trends
- ✓ Successful renewals with key tenants. Notably, Google, MPACT's top tenant, renewed half of its remaining leased space ahead of schedule², cementing Google's long-term commitment to MBC
- Maintained performance and adapting to market dynamics, reflecting MBC's strong value proposition in the market

^{1.} Market data is as at 31 March 2024 and extracted from the independent market overview report by Collier's Research. For further details on the independent market overview report, please refer to pages 64 – 101 of MPACT's FY23/24 Annual Report.

^{2.} A major proportion of Google's leases spaces has been renewed over the last two financial years, with approximately one-fifth up for renewal in FY24/25.



Other Singapore Properties - Driving Growth with Improved Occupancy and Rental Uplift







Gross Revenue

S\$106.8 mil

▲ 7.4% yoy

Committed Occupancy

98.3%

▲ 2.4pp yoy

S\$81.5 mil

NPI

▲ 7.5% yoy

Rental Reversion

+7.1%

Comparable Market Occupancy¹

Islandwide Office

90.4%

- Robust performance in FY23/24 with 7.4% yoy growth in gross revenue and 7.5% growth in NPI
- Improved yoy committed occupancy and 7.1% rental uplift
- Continued success in backfilling mTower with committed occupancy rising from 88.0% two years ago to 96.6% by end-FY23/24
- BOAHF remained 100% occupied, while Mapletree Anson achieved 100% occupancy
- Divestment of Mapletree Anson to deliver DPU accretion and improve financial flexibility (on pro forma basis)

^{1.} Market data is as at 31 March 2024 and extracted from the independent market overview report by Collier's Research. For further details on the independent market overview report, please refer to pages 64 - 101 of MPACT's FY23/24 Annual Report.





China Properties – Outperformed the Market; Leasing Efforts Focused on Preserving Occupancy





Gross Revenue

RMB464.1 mil (S\$87.1 mil)

Committed Occupancy

Gateway Plaza Sandhill Plaza

90.2%

82.8%

▲ 3.5pp yoy **▼ 3.4pp** yoy

NPI

RMB381.1 mil (S\$71.5 mil)

Rental Reversion

-2.7%

Comparable Market Occupancy¹

Lufthansa Office	78.7%
Zhangjiang Business Park	79.3%

- Overperformed market, overcoming soft leasing demand and increased post-COVID supply
- Gateway Plaza, Beijing, achieved higher yoy committed occupancy
- Sandhill Plaza, Shanghai, secured key tenant renewal, mitigating occupancy risk
- Combined committed occupancy for both properties improved yoy from 86.5% to 87.5%
- Cautiously confident in our proactive approach to navigate near-term headwinds: remains confident of China's long-term economic potential

Market data for Lufthansa submarket, Beijing, is as at 31 December 2023, and market data for Zhangjiang submarket, Shanghai, is as at 31 March 2024. These data are extracted from the independent market overview report by Collier's Research. For further details on the independent market overview report, please refer to pages 64 - 101 of MPACT's FY23/24 Annual Report.





Targeted Strategies to Mitigate Market Softness in Makuhari; Limited Impact as Three Makuhari Assets Contribute 6% of Portfolio Gross Rental Income

Gross Revenue

JPY9,793.7 mil (S\$91.4 mil)

NPI

JPY6,755.8 mil (S\$63.0 mil)

Committed Occupancy Rental Reversion

91.6%

97.9%

Chiba

-1.9%

▲ **0.4pp** yoy

Comparable Market Occupancy¹

Tokyo 18 94.3% Wards 93.5% Yokohama













Strong Operational Performance amid Favourable Market Conditions and Limited Near-term Supply



Gross Revenue

NPI

KRW11,901.5 mil KRW9,119.9 mil (S\$12.1 mil)

(S\$9.3 mil)

Committed Occupancy

Rental Reversion

99.1%

39.0%

▼ 0.2pp yoy

Comparable Market Occupancy¹

Gangnam Business District Office

98.5%

^{1.} Market data for Japan is at 31 December 2023, and market data for South Korea is as at 31 March 2024. These data are extracted from the independent market overview report by Collier's Research. For further details on the independent market overview report, please refer to pages 64 - 101 of MPACT's FY23/24 Annual Report.

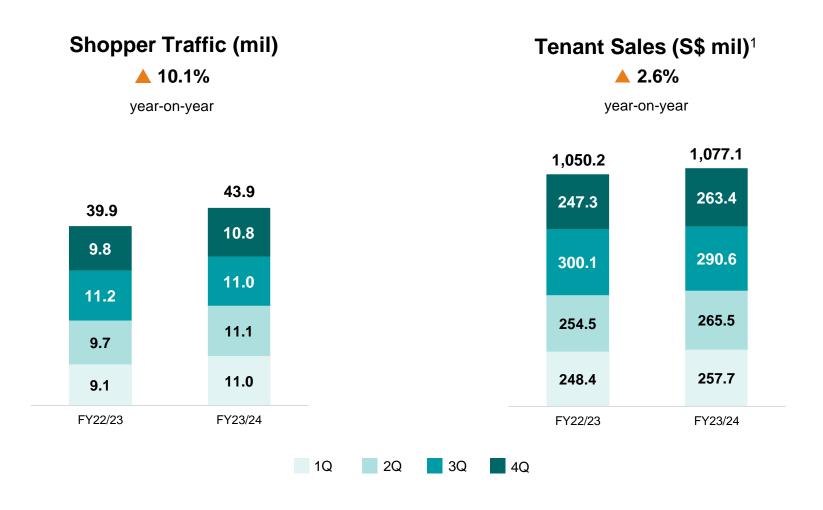




VivoCity – Setting New Highs in Tenant Sales



Full-year tenant sales reached new record of ~S\$1.1 billion, surpassing post-COVID recovery expectations



^{1.} Includes estimates of tenant sales for a small portion of tenants.

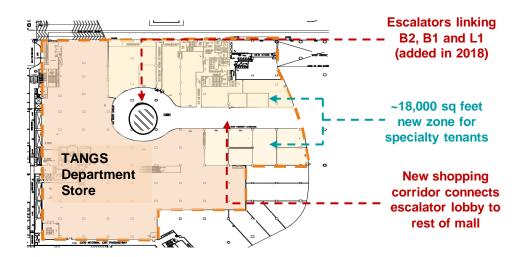
VivoCity – Level 1 AEI Completed and Opened in May 2023



Reconfigured ~80,000 square feet, including conversion of part L1 anchor space into new retail zone

Key Benefits

- Improved shopper connectivity: ~56,000 square feet new retail zone and shopping corridor on L1¹ provides seamless integration from basement levels
- Expanded retail offerings: With curated mix of F&B options and enhanced beauty & fragrance cluster
- Strategic tenant optimisation: Right-sized TANGS department store footprint on L1 and L2
- Positive financial impact: Return on investment ("ROI") of over 20%²



New retail zone expands retail offerings and injects fresh dynamism



- 1. Comprises a ~18,000 square feet new zone for specialty tenants and ~38,000 square feet for TANGS department store on L1.
- 2. Based on revenue on a stabilised basis and capital expenditure of approximately S\$10 million.

VivoCity – Level 1 AEI Completed and Opened in May 2023 (cont'd) pan asia commercial

Elevating retail experience and reinforcing position as a key destination mall

Level 1 of VivoCity welcomes a fresh retail zone with a curated mix of F&B options and enhanced beauty & fragrance cluster







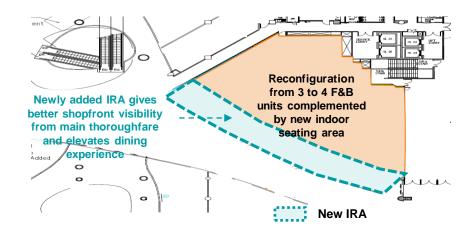


VivoCity – L1 F&B Cluster Reconfiguration Completed and Opened in November 2023



Strategic enhancement to maximise retail potential, boost mall's appeal and drive performance

- Successfully reconfigured F&B cluster at eastern corner of Level 1 from 3 to 4 units and added a new indoor refreshment area ("IRA")¹
 - Improve visibility of shopfronts from the main thoroughfare
 - Reinvigorate F&B offerings with new dining concepts
 - Elevate shoppers' experience with new indoor seating area
- ROI of more than 20%²



Level 1 eastern corner F&B cluster gets a makeover, featuring expanded offerings, a cosy new indoor seating area, and enhanced shopfront visibility



- 1. Lettable area for the cluster was increased from ~7,000 square feet to ~7,500 square feet after reconfiguration.
- 2. Based on revenue on a stabilised basis and capital expenditure of approximately S\$0.9 million.

VivoCity – L1 F&B Cluster Reconfiguration Completed and Opened in November 2023 (cont'd)



Strategic enhancement to maximise retail potential, boost mall's appeal and drive performance

Level 1 eastern corner F&B cluster gets a makeover, featuring expanded offerings, a cosy new indoor seating area, and enhanced shopfront visibility









VivoCity – Unique Events and Campaigns to Attract and Captivate



Spreading festive cheer and delighting shoppers across all ages









VivoCity – Unique Campaigns to Captivate Shoppers(cont'd)



Transforming VivoCity's distinctive spaces, boosting footfall with entertainment and fun

Kung Fu Panda 4's Exciting Campaign and Activities







Product Launches and Pop-Up Events





VivoCity – Singapore's Premier Destination Mall



Enhancing its appeal with new retail concepts and partnering tenants to revamp storefronts









VivoCity – Phased Upgrading at Basement 2



Major reconfiguration underway for value creation, space optimisation and enhanced shopping experience, along with positive financial benefits; conducted outside mall hours to minimise disruptions

Phased Implementation

- Phase 1: Increase food kiosks from 21 to 24
- Phase 2: Increase retail lettable area by 14,000 square feet through conversion of carpark and space reconfiguration

Key Benefits

- 1 Value Creation
- Transformation into higher-yielding space, capitalising on B2's high footfall
- 2 Space Optimisation
 - Reconfigure and right-sizing existing tenanted areas
- 3 Elevated Shopping Experience
 - Enhance trade mix with new attractive offerings
 - Improve circulation for seamless shopping experience
 - New indoor refreshment areas
 - Overall makeover and upgrade of facilities
- 4 Financial Benefits
 - Estimated ROI of approximately 10%¹

Before Rejuvenation





Phase 1 Rejuvenation

and improve experience





VivoCity – Phased Upgrading at Basement 2 (cont'd)



Major reconfiguration underway for value creation, space optimisation and enhanced shopping experience, along with positive financial benefits; conducted outside mall hours to minimise disruptions

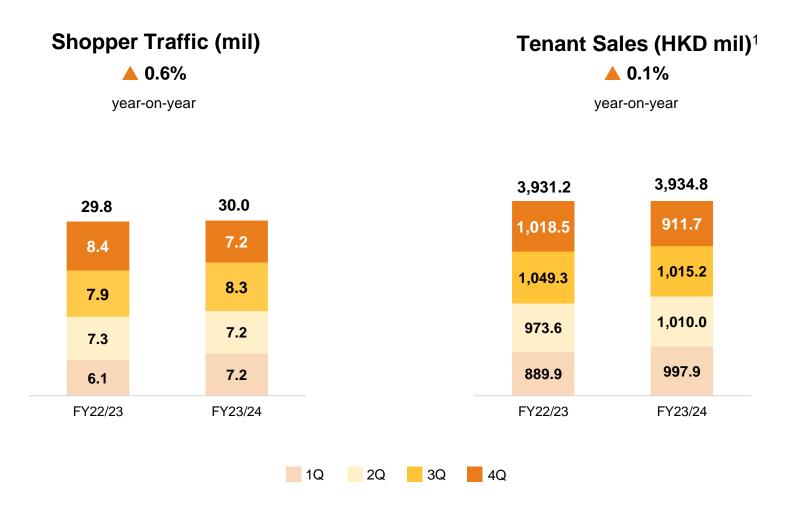




Festival Walk – Stable Performance Supported by YOY Recovery in Shopper Activities



Recovery path impacted by surge in cross-border consumption following the reopening of border with Mainland China



^{1.} Includes estimates of tenant sales for a small portion of tenants.

Festival Walk – Appealing to Local Demand with Diverse Offerings

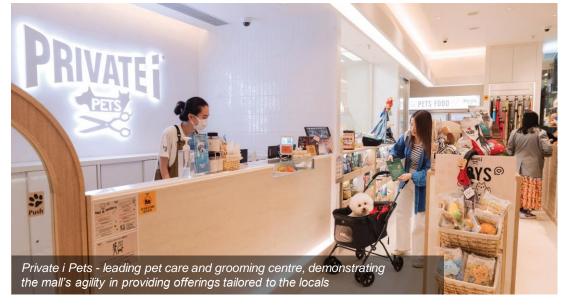


Proactively reshaping tenant mix to cater to affluent local catchment











Festival Walk - Intensifying Marketing Efforts to Boost Footfall



Exciting line-up of activities throughout the year to engage shoppers

Festival Walk's 25th Anniversary and Christmas Celebration





Chinese New Year Celebration





Over the Easter Long Weekend and Ching Ming Festival





Festival Walk – Intensifying Marketing Efforts to Boost Footfall (cont'd)



Leveraging ice rink and cinema to host unique events and celebrity appearances

Glacier Glow Skating Party First-ever night ice skating dance party with live DJ music in Hong Kong Celebrating Halloween with a monsters' Meet & Greet session

Leveraging Festival Walk's Ice Rink and Cinema







Sustainability Highlights for FY23/24

Progressing Towards Net Zero 2050

Achieved a **Five-Star rating** in the 2023 GRESB Real Estate Assessment



Successfully maintained our GRESB Public Disclosure "A" rating for the fourth consecutive year since 2020



Planted **1,148 trees** as part of Mapletree Group's broader goal to plant at least **10,000 trees** in FY23/24



Achieved 100% green certification across our portfolio

Installed additional **1,491** kWp solar generation capacity at MBC and VivoCity, increasing total solar capacity by more than **50**% to **3,729** kWp



Generated **4,111** MWh of solar energy, equivalent to powering Mapletree Anson for one year¹



Reduced over **2,872** tonnes of CO₂e, comparable to removing ~684 gasoline-powered passenger vehicles for a year²

Commitment Towards Social Responsibility and Strong Governance

59% female representation in MPACT's Management³



7 corporate social responsibility events participated by employees



s\$608,000 of venue and publicity sponsorships provided



- 1. Relates to landlord's electricity consumption.
- 2. The calculation is from United States Environmental Protection Agency: https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator#results.
- 3. Refers to employees of the Manager who hold positions of Vice President and above.



Strategic Divestment of Non-Core Asset is Part of Ongoing Strategy to Optimise Portfolio



Enhances financial returns, strengthens capital structure, unlocks new avenues for value creation



Key Transaction Rationale

Property Overview (as at 31 March 2024)

Expected Completion of Divestment

- Strengthens capital structure and enhances financial flexibility, lowering proforma leverage ratio from 40.5% to 37.6%
- 2 1.5% DPU accretion to MPACT Unitholders on pro forma basis
- Divestment consideration secures S\$10.0 mil gain over latest independent valuation¹ and S\$95.0 mil gain over original purchase price
- Maintaining Singapore's continued significance at more than 50% of MPACT's diversified portfolio

1 Topolty Overview (as at 51 March 2024)		
Date of Acquisition	4 February 2013	
Divestment Consideration	 \$\$775.0 million (\$\$2,352 per square foot of lettable area) 	
Original Purchase Price	 S\$680.0 million 	
Independent Valuation ¹	 \$\$765.0 million (\$\$2,322 per square foot of lettable area) 	
FY23/24 Gross Revenue	S\$37.2 million	
FY23/24 NPI	S\$29.3 million	
NPI Yield based on Divestment Consideration ²	3.8%	
Committed Occupancy	• 100.0%	

July 2024

- 1. Conducted by CBRE Pte. Ltd. in connection with the annual valuation of all properties owned by MPACT and its subsidiaries, as at 31 March 2024.
- 2. Based on FY23/24 NPI against Divestment Consideration of S\$775 million).

Strategic Divestment of Non-Core Asset is Part of Ongoing Strategy to Optimise Portfolio (cont'd)

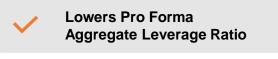


Net proceeds of approximately S\$762 million¹ will be allocated towards debt reduction

DPU Accretion – Financial Effects based on Unaudited Financial Statements for FY23/24 (For Illustrative Purposes Only)

	Effects of the Divestment	
	Before Divestment	After Divestment ²
Amount available for distribution (S\$ million)	468.6	475.4 ³
Number of Units in issue (million)	5,253.0	5,253.1
DPU (Singapore cents)	8.91	9.04
DPU Accretion	-	1.5%

Strengthens Capital Structure and Enhances Financial Flexibility





Adjusted ICR (times)

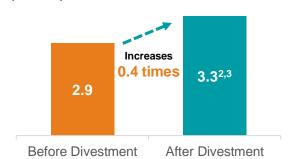
(FY23/24)



Debt Headroom⁵ (S\$ billion)









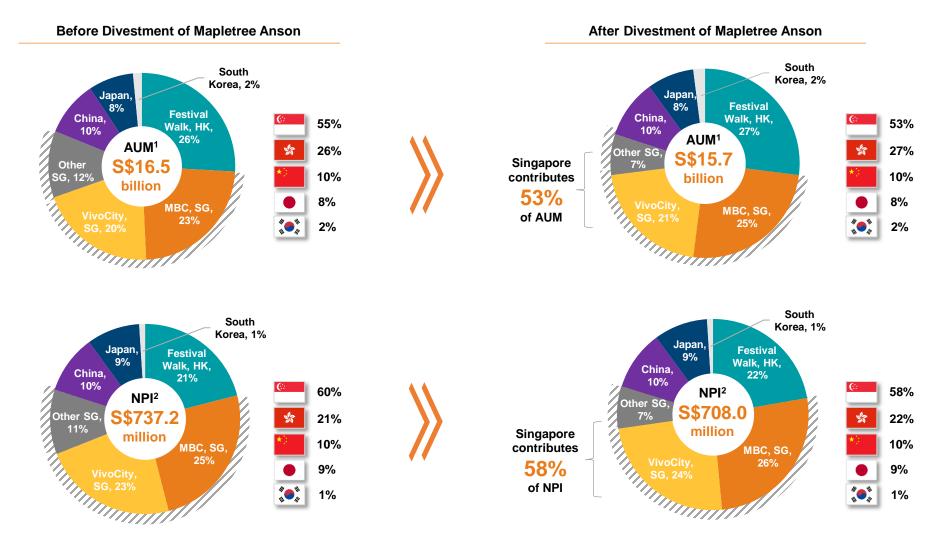
- 1. After accounting for total estimated transaction costs of approximately S\$6.2 million and transfer of tenants' security deposits of approximately S\$6.4 million.
- 2. Assumes that the Divestment was completed on 1 April 2023.
- 3. Assumes approximately \$\$762 million of net proceeds were used to repay loans. Mapletree Anson's NPI yield was approximately 3.8% (based on FY23/24 NPI against Divestment Consideration of \$\$775 million).
- 4. Assumes that the Divestment was completed on 31 March 2024.
- 5. Based on an aggregate leverage limit of 50% as permitted under Appendix 6 of the Code on Collective Investment Schemes issued by the Monetary Authority of Singapore.



Maintaining Singapore's Continued Significance in a Diversified Portfolio



Singapore remains cornerstone of MPACT, accounting for more than 50% of portfolio



- 1. Based on the independent valuation of the properties as at 31 March 2024 (including MPACT's 50% effective interest in The Pinnacle Gangnam).
- 2. Based on FY23/24 NPI (including contribution from The Pinnacle Gangnam).





Refining our capital structure and portfolio mix, repositioning for future opportunities

17 Green-certified Properties

Asian Gateway
Markets

10.8 million sq ft
Portfolio
Lettable Area

\$\$15.7 billion
Assets under Management
("AUM")

S\$6.0 billion
Gross Debt
Outstanding





Strengthening our capital structure and refining our portfolio mix



Continued proactive asset management efforts



Singapore remains a major component of the portfolio, central to MPACT's long-term objectives

















Steadfast Today, Brighter Tomorrow



Navigating today's challenges while positioning MPACT for a brighter tomorrow

Our Competitive Advantages



Anchored by high-quality and diversified portfolio



Ready footholds in 5 key markets



Balanced across sub asset classes



Seasoned management team with proven track record and capabilities



Strong commitment and vast network of the Sponsor



Alignment with investor's interest through fee structure pegged to distribution growth



Launchpad to capture long-term growth opportunities in Pan Asia

Our Unwavering Commitment to Unitholders

To drive long-term growth and sustainable returns, making an impact and pushing the boundaries of our potential

<u>Creating value through our</u> <u>"4R" Asset & Capital Management Strategy</u>



